

Message from the Director General

Dear Friends,

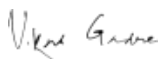
With immense pleasure, I would like to inform you that our initiative of publishing the newsletter has completed one year. The Chamber has begun this New Year with great hopes by connecting more with its stakeholders.

Chamber for the benefit of its members organized a meeting with Dr. Kavita Gupta, Adtl. DGFT to get the prompt resolution of their queries.

Chamber also partnered with various entities such as Economic Times for Manufacturing Summit and Urja Gyan & Deear Group for the solution of Power related issues. We have also collaborated with Global Trade Review for India Trade and Export Finance Conference.

We would like to invite all our stakeholders for our flagship 8th Biennial Ports & Shipping Conference scheduled on 14th February 2014, Dr. A. P. J. Abdul Kalam, former President of India is the Chief Guest.

We are really thankful to our members for the active participation in the events and sessions organized by Chamber. Look forward for same enthusiasm in forthcoming months.


Vikas Gadre
Director General

Chamber Happenings

Interactive Meeting with Dr. Kavita Gupta, (IAS), Adtl. DGFT, Mumbai

Chamber organized an interactive session with an objective to provide trade facilitation services to members. It also provided an interactive platform for discussion on policy, operational and procedural issues impacting trade and respective industries. The issues submitted by members were taken up for discussion during the meeting and solutions / next steps were suggested by ADGFT.

Interactive Session on Use of Processes for Scalable Organization

Electronics, Telecommunications & IT Committee organized third Interactive Session for the year 2013-14 on 'Use of Processes for Scalable Organization' by Mr. Narendra Sudrik, Head IT Business Partner, GlaxoSmithKline Pharmaceuticals Limited. This session helped participants in understanding: the importance of defined 'Processes' for the organization, how to enable processes with technology, the linkages between use of processes and Scalability of the organization, etc.

Round Table Discussion between Academia and Industry

Chamber organized this discussion to debate on where management education is headed towards in India and to decipher the role of future management education.

Dr. Indu Shahani, Principal - H.R. College of Commerce & Economics, Member - University Grants Commission presented the opening remarks followed by a presentation by Ms. Rosemary Mathewson, Vice Dean, New York University SCPS on 'The Potential of International Management Education in India'.

Session on Smart Business Negotiating

HRM Committee conducted the session by Dr. Wilfred Monteiro, ED, Synergy Management Associates. The objectives were : Accept the necessity of negotiating at various situations in all walks of life, Identify the need of negotiating at different situations, Understand the process of negotiating, Learn the different tactics & techniques used for effective negotiating, etc.

Interactive Session on Wholesome Leadership and Development

Young Bombay Forum organised this session by Mr. Arun Wakhlu, Chairman, Pragati Leadership. In this session, he highlighted that leadership development is through Inspiration, Initiatives, Integration, Innovation and Impact. According to him a leader should initiate action only after having clear vision from his heart. Having clear vision is must for leaders.

The Economic Times Manufacturing Summit

Chamber in association with ET Edge, an Economic Times subsidiary hosted 'The Economic Times Manufacturing Summit'. It brought together the barons from various industries, ranging from Automobile to FMCG, to deliberate and discuss through multiple focussed panel discussions & interactions woven around the theme of 'Manufacturing: Gearing up for the next level'.

Interactive Session on Doing Business with Canada

Chamber organized its 12th FDI event in collaboration with the Consulate General of Canada. The team from the consulate made a presentation on the Trade and Investment opportunities in Canada along with region specific opportunities in British Columbia, Ontario and Quebec.

Panel Discussion on Inflation Indexed Bonds: Challenges & Opportunities In India

Chamber organized a panel discussion taking into account RBI's recently launched National Savings Securities-Cumulative Securities as one of the instrument that will protect savings investors from inflation. Panel members for this discussion were D.V.S.S.V. Prasad- Deputy CEO FIMMDA, N. S. Venkatesh -CGM & Head Treasury IDBI Bank, Sanjeev Naryani- Deputy General Manager SBI, Dr. Brinda Jagirdar, Independent Economist & Former Chief Economist SBI

Consultation Meeting - Public Procurement Framework: Alternatives, Opportunities and Challenges for India

Chamber partnered with Centre for Responsible Business (CRB) and CUTS for the one day event with an objective to generate awareness and sensitise relevant stakeholders on public procurement policies and practises. Also to obtain stakeholder-inputs on policy briefs exploring interfaces between procurement policy and other macroeconomic policies in order to devise a coherent and appropriate National Public Procurement Policy in India.

Legal & IPR Lecture on 'Data Protection and Security in India'

Ms. N.S. Nappinai, Advocate spoke on the legal aspects and Dr. Mahesh Juttivayar, CISM & CEH, Manager – Information Security, Mastek Ltd, addressed the participants on measures that can be adopted by corporates with regard to data protection and security.

Legal & IPR Lecture on 'Shareholder Agreements & their enforceability in Public Companies and Private Limited Companies'

Mr. Cyril Shroff, Managing Partner, Amarchand & Mangaldas & Suresh A Shroff & Co. delivered the fifth lecture of the Legal & IPR Lecture series. He briefed on the requirement of Shareholders Agreements and meaning of 'Enforceability'. He then detailed on the Governance, Management & Control with regard to Appointment of Nominee directors, Quorum, Pooling agreement and Affirmative vote/ veto rights; Pre-emptive & Anti-dilution rights; Transfer restrictions and Call & Put options.

Conference on Government and Regulatory issues in Mumbai Power Supply in association with Deear Group

Power for Domestic and Commercial users in Mumbai is costliest in the country and consumers are now demanding a lower rate - it has become important that Policy Decision takers and Consumers are heard with ways and means of reducing cost on a long term basis. To create a platform for interactions amongst policy makers, power generators/ suppliers and members, Bombay Chamber in association with Urja Gyan Foundation and Deear Group conducted a half day conference.

Workshop on Documentation in Export

Chamber organized a workshop on Documentation in Exports, specially designed for businesses. Key Topics that were covered include Pre-Requisite, Registration, Acquiring Export License, International Commercial Terms, etc.

Forthcoming Programmes

Workshop on Excellence in Service Using Lean

February 12, 2014

Bombay Chamber in collaboration with SSA Business Solutions is organising workshop on Lean specially for services. Lean Benefits include Growth & Profitability, Cost Reduction, Productivity Improvement, Optimum resource utilization, Customer Loyalty, Process Standardization & Reduce cost per transaction.

For details contact : Manasi Kadane on 61200236, manasi@bombaychamber.com

India Trade & Export Finance Conference

February 12, 2014

Bombay Chamber on behalf of Global Trade Review is pleased to invite you to their India Trade & Export Finance Conference. Now in its 10th year and recognized as the conference of choice for the region's trade finance community, this much anticipated annual gathering looks set to welcome over 250 high-level business leaders keen to discuss the most current issues affecting both domestic and international players.

For details contact : Milisha Nambiar on 61200232, nambiarmi@bombaychamber.com

Legal & IPR Lecture on 'Commercial Arbitration: Its Future in India'

February 20, 2014

Mr. Rajendra Barot, Partner, AZB & Partners.

For details contact : R. Ganesh on 61200218, rg@bombaychamber.com

Interactive Session on Managed Services & IT Outsourcing for SME's

February 20, 2014

Electronics, Telecommunications & IT Committee is pleased to announce Fourth Interactive Session on 'Managed Services & IT Outsourcing for SME's' by Mr. Vinay Patkar.

For details contact : Praful Karandikar on 61200208, praful.karandikar@bombaychamber.com

Seminar on Software License Forensics and Data Leakage Prevention/Cyber Crime Investigations

February 21, 2014

Governance Committee is organising this seminar which will be conducted by Mr. Mukul Shrivastava, Partner, Fraud Investigation & Dispute Services, Ernst & Young and Mr Amit Jaju, Associate Director, Fraud Investigation & Dispute Services, Ernst & Young. It will focus on understanding what are the recent developments in Software Compliance & High profile Cyber Crime and Data Theft Cases, Major challenges, Tools & Forensic techniques, etc.

For details contact: Ankit Agrawal, 61200249, ankit@bombaychamber.com

Interactive Sessions

February 22, 2014

1. Changing Trends in Judicial Criteria Excluding Executives/Managers from Purview of Industrial Disputes Act.
2. Termination Simpliciter for Low Performance.

HRM Committee is organising these sessions by Mr. Lancy D'Souza, Advocate High Court & Advisor – Legal, Bombay Chamber and Mr. P.G. Murthy, Advisor – Labour & IR, Bombay Chamber.

For details contact : Prashant Bais on 61200210, baispr@bombaychamber.com

RETHINK: Business problem solving techniques

February 26, 2014

HRM Committee is organising a programme by Dr. Wilfred Monteiro, Executive Director, SYNERGY MANAGEMENT ASSOCIATES. The objectives for the programme are:

1. How to recognize & analyze problems relating to business issues
2. Methods of problem identification
3. Techniques to analyze data for insight and action planning, etc.

For details contact : Prashant Bais on 61200210, baispr@bombaychamber.com

Mediation Orientation Programme

February 24, 2014

Dr. Sheo K. Sharma, Internationally renowned Mediator and Trainer will enlighten our members on the benefits of Mediation. He has already imparted 42-hours Mediators' training to 15 members of the Bombay Chamber who have been empanelled in the Courts in Mumbai.

For details contact : R. Ganesh on 61200218, rg@bombaychamber.com

Session on "Corporate Governance" v/s "Business Ethics"

February 28, 2014

Governance Committee is organising this session by Prof. Ram Mallar, Managing Partner, Mallar Law Associates LLP; Former Executive Vice President & General Counsel, Johnson & Johnson and Professor of Law & Governance in JBIMS and Welingkar B-Schools. There is always a confusion between personal ethics, professional ethics and corporate governance as morals and markets do not go together. This session is intended to transform the common managers into vibrant, powerful professional managers to deliver the personal and business goals.

For details contact: Ankit Agrawal on 61200249, ankit@bombaychamber.com

Bombay Chamber's Conference/Seminar/Meeting Room facility available



Conference Room: Capacity upto 40



Meeting Room: Capacity upto 16



Seminar/Training Room: Capacity upto 35

**For bookings, contact: C.B. Juvekar
61200200 (B), 9869314614 (M), cbj@bombaychamber.com**

Coming Soon

MSME IT Innovation Excellence Awards -2014

Bombay Chamber of Commerce and Industry under the aegis of its Electronics, Telecommunications & Information Technology Committee is pleased to announce the first of its kind awards for 'IT Innovation Excellence in MSMEs'.

8th Biennial Conference on Ports & Shipping : "Shipping Industry in times of Economic Change"

February 14, 2014, Taj Mahal Palace, Mumbai

Chief Guest: Dr. A.P.J Abdul Kalam

The conference aims at sharing best international practices, identifying vital changes needed in the maritime industry, creating awareness regarding viable investment and operating models for ports and shipping, suggesting innovation in total logistic management, ensuring a reasonable return to investors in the maritime industry and fostering socially responsible business.

Delegate Fees : Members - INR 6,000/- (inclusive of taxes)
: Non-Members - INR 7,000/- (inclusive of taxes)

**For details Contact : Pravin Rane on 022 61200219; pr@bombaychamber.com;
Lysha Lewis on 022 61200234; lewisly@bombaychamber.com
shippingconference2014@bombaychamber.com**



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