



177 Years Old | Theme: Corporate as Citizen | Managed by Professionals | Over 4500 Members | Investment Gateway to India

Message from the Director General

I am happy to inform you that Bornbay Chamber is moving from strength to strength. Thanks to your participation, suggestion & guidance, we are now visibly more engaged with our stakeholders. We want you to use the Chamber as a platform for networking, enhancing your business relationships, increasing your business and also gain knowledge. The Chamber through its seminars, events, lecture series, publications, and discussion forums offers enormous opportunities for the growth of member's business. We will be very happy, if you and your senior staff exploit these opportunities for the growth of your business.

On 6" June, Bombay Chamber conducted its Annual General Meeting at Hotel Taj President. Hon'ble Chief Minister of Maharashtra, Shri Prithviraj Chavan was the Chief Guest. Mr. Uday Khanna, President & Ms. Neera Saggi, President Elect, in their speech, emphasized on the intellectual capital inherent in the Chamber's member. We stressed that Chamber is in the mode of "Giving & not Asking" and offered ourselves to work along with the Maharashtra State Government. Chamber want to work towards making Mumbai a better place to live, increasing manufacturing industries in Maharashtra & Knowledge based industries in Mumbai. Chamber offered the intellectual capital with action orientation for the public growth. Hon'ble Chief Minister was very happy with the Chamber's activities & approach and has asked Chamber to work along with the State Government for increasing industrial apportunities and making Mumbai a better place to live.

We request you to send your suggestions. We plan to approach the Hon'ble Chief Minister with some concrete proposal.

Our initiative of working for MSME is showing results, Visit to manufacturing unit of Mahindra & Mahindra is well attended and appreciated by MSME members. We are inviting you to attend the Manufacturing Expert Committee. Meeting.

During last two manths, our efforts on increasing interaction with foreign delegation and consulates are further enhanced. Interaction with delegation from Iran was very well attended. Our Interactive events of doing business with Austria & with Turkey were held in May & June. We had series of meetings with senior officials from Finland, Australia, New-Zealand, Indonesia & Italy. The interactions will open trade and collaboration opportunities for our members & partners from foreign countries.

This is our fifth issue. We have committed aurselves to the "Green Initiative". We had mentioned in our last issue that, henceforth, we will be sending the newsletter electronically only. We will start following this practise. We will be also posting our newsletter on our website.

l look forward to your feedback, suggestions and comments for improvement. Please write to me or email to me on feedbacktodg@bombaychamber.com

Warm Regards & Best Wishes.

Vikas Gadre

Vilene Game Director General

Chamber Happenings

Revival of The Bandstand Culture in Mumbai

The Bombay Chamber's flagship event The Revival of the Bandstand Culture Season V commenced on Saturday the 6th April 2013 at the Veer Baji Prabhu Deshpande and Sant Dyaneshwar Udyan culminating in the Grand Finale on 25" May 2013 at Dadar Chowpatty. The other popular venues which featured live band performances during the season were Hanging Gardens, Malabar Hill and Horniman Circle. An online voting campaign received 35499 responses.

The project endeavours to promote traditional and cultural links in the city recreating an environment of the 1800s, by organizing live musical performances in the open areas in the evenings. Apart from encouraging open air performances it also provides an excellent platform for Bands and Musicians to showcase their creative talent to a diverse audience.

Sustainability in Business - Adopt, Report and Benefit

The Sustainability Committee had organised an Orientation Session to create awareness about the need and importance of sustainability reporting in SME sector and to build the capacity of the professionals in Environmental/ Sustainability division. The Session benefited the participants in learning about sustainability reporting (GRI and NVG Guidelines) drawing on experiences of fellow industries through case

The 2[™] Edition India Manufacturing Summit 2013

The Bombay Chamber of Commerce & Industry in association with EXITO organized the "The 2nd Edition India Manufacturing Summit". The summit was a highly focused with rich content designed for industry leaders from manufacturing sector across India. The summit delivered in-depth look at the opportunities that lie within and presented a solution to help leaders benefit in

Interactive Session on Doing Business with

Chamber organized its 6° FDI event on 17" May 2013 in collaboration with the Trade Commission of Austria and Advantage Austria. The Austrian Trade Commissioner, Dr. Wolfram Moritz, made a presentation to the members regarding investment opportunities in Austria.

Meeting with Delegates from the Western Azerbaijan Province of Iran

Chamber in collaboration with the Consulate General of Iran, Mumbai hosted a delegation from Iran on 30" May 2013. The delegation was arranged by the Urumieh Chamber of Commerce, Industries and Mines of Iran. Mr. Gholam Reza Dizaj Nejad, the Deputy Governor of Province (Planning), Western Azerbaijan led the delegation and was accompanied by Mr. Mohammad Talebu Gharalar the Deputy Governor of Province (Finance). The delegation consisted of members from the Urumieh Chamber of Commerce, businessmen from various sectors like automotives, agriculture, machinery, metal products etc.

Site Visit to Mahindra & Mahindra Ltd.

The Manufacturing Committee of Bombay Chamber organized a plant visit to M&M Kandivali plant. The objective of the plant visit was to share Mahindra Ltd's 'Best Practices' with the members.

The sessions conducted were:

- Measure of quality standard to improve quality
- Best practices in Labour
- Manufacturing implementation of quality circle, Lean manufacturing and six sigma implementation
- Implementation of quality circle
- Management of supply chain and restriction imposed on suppliers

Knowledge Sharing Session on Whistle Blower Policy

The session was quite insightful and was conducted by Mr. Pradeep Chandan, Director - Legal & Company Secretary from BASF India Pvt. Ltd. It is a part of the planned series and more such sessions will take place.

In the session the following are the various points which were discussed at large

- Chamber's Code of Ethics and its benefits to the member companies
- Introduction to Whistle Blower Policy
- Objective/Purpose of Whistle Blower Policy
- Why report wrong doings? Who does it apply to? & Whom to report?
- Hotline Procedure & Mechanism, etc.

The same was concluded with the help of few sample Caselets. The participants found the session to be very informative and are looking forward to implement the Whistle Blower Policy within their organizations. They also welcomed the initiative of the Chamber to focus on the same being a very sensitive issue faced by most of the organizations within the country.

Seminar on Women Employee Safety and Self Defense

The Sustainability Committee jointly with Legal Affairs & IPR has organized a Seminar on Women Safety and

The contents of the seminar were: Workplace Safety, Travel Safety, Your rights as a Women and Self Defense Techniques. Mr. D. Sivanandhan, IPS (Retd), Former Commissioner of Police and Chairman, Securus spoke on; Types of Crimes, What are the Current Laws?, How large is the Problem?, What are the Most Common Crimes?, Crime in the Workplace, Unfair Treatment, Sexual Harassment, Women Trafficking etc.

Col. Deepankar Chaudhary, Lead Consultant also has addressed the gathering with his presentation and later his team - Ms. Brienish Alva and Mr. Harshvardhan Rawat from Mahindra SSG conducted the training session.

Interactive Session on Doing Business with

Chamber organized its 7" FDI event on June 28, 2013 in collaboration with the Consulate General of Turkey. The Commercial Attache, Mr. Goktug Bayri made a presentation on the macro and micro economic situation of Turkey. Mr. Mehmet Ertac Aytekin from the Ministry of Economy, Turkey made a presentation on the various investment incentives available in



Chamber Happenings and

Self – Audit Guidelines for Whistle Blower Policy

The booklet on 'Self - Audit Guidelines for Whistle Blower Policy' was released on Bombay Chamber's 177th Annual General Meeting by the Chief Minister of Maharashtra, Shri Prithviraj Chavan, alongwith the Chamber's President, Vice President, Vice President Designate, Governance Committee Chairman and Director General.

This book will help to protect the interests of individuals who have upheld the highest level of integrity and maintained a firm stand against unethical behavior. It will also enable an organization to implement and do self check to examine whether the policy is in place. The idea behind this book is to promote a participatory approach to raise governance standards by offering security to the whistle blowers.

Bringing out this booklet is commendable exertion by the Committee and the members.

Bombay Chamber Civic Awards 2012-13

The objectives of the Chamber is to recognize and promote an active social, environmental and civic conscience amongst member companies and to present replicable models of these projects, enabling best practice sharing with other companies.

This year Civic Awards were presented to the recipients on the occasion of its 177" AGM on June 6, 2013. Hindustan Petroleum Corporation Ltd. for 'Sustainable Environmental Initiatives' category and Hindustan Construction Company Ltd. for 'Social Development' Category for the Civic Awards for the year 2012-13 were awarded.

Young Bombay Forum (YBF)

YBF had organised a Get together of its members on June 6, 2013 to launch the new Core Group - Entrepreneurship Development Group. The Group heads presented the framework of Group Action Plan.

Key issues in outbound M&A for Indian Groups

Legal Affairs & IPR Committee of the chamber organised a seminar on "Key issues in outbound M&A for Indian Groups", jointly with Majmudar & Partners. The Seminar was organised to update members on the key legal challenges of expansion by acquisition, particularly in the European market, and the ways in which disputes can be avoided and resolved outside the court system. Mr. Akil Hirani, Managing Partner, Majmudar & Partners focused on Keytrends in cross-border M&A'; Mr. Simon Lyell and Mr. Peter King, Partners, M&A department, Weil Gotshal & Manges, London, gave insight on "Current deal issues in European M&A deals'; Mr. Rukshad Davar, Partner, Majmudar & Partners on 'Issues for Indian acquirers'; Mr. Jamie Maples, Partner, International Arbitration, Weil Gotshal & Manges, London and Mr. Neerav Merchant, Partner, Majumdar & Partners on Dispute resolution and use of arbitration - how to prepare for potential disputes'.

New Attraction

VIRTUAL HELP DESK SERVICES on Insurance & Risk Management - No fees applicable Bombay Chamber is pleased to announce the Launch of Help

Bombay Chamber is pleased to emounte the Lauren or neighbors Desk Services on Insurance and Risk Management related queries exclusively for our members. Our dedicated team of experts shall provide you guidance on Risk Management in general and risk transfer through insurance in particular. Our virtual helpdesk shall also be able to provide you high level advice on how to deal with your insu-

To begin with, and at this point in time, the helpdesk serv shall focus primarily on: Property Insurance; Project Insurance; Liability Insurance; Credit Insurance; Marine Insurance &

avail these services please contact lewisly@bombaychambet.com mentioning the area of your query in the subject fine (Eg. HELP - Liability Insurance, etc.). We will make every effort to ensure that our experts revert within 4 working days. The range of services offered, will be gradually enhanced in line with the response and feedback.

Forthcoming Programmes

Session on Customs Valuation & Capacity Building

The Manufacturing Committee is conducting a seminar which aims to concentrate on concepts of valuation and different methods of valuation under the Customs Act. Mr. S. D. Chand, Deputy Commissioner, Directorate General of Valuation- Mumbai the only certified valuation expert in India is the speaker for the session.

The session will cover the following topics

- Custom Valuation under Customs Act 1962 Custom Valuation (Determination of price of
- imported goods) Rules 2007
- Related party transactions Calculation of duty

People Productivity- Key to Indian Manufacturing Competitiveness

3" July 2013

The Manufacturing Committee is arranging a session by Mr Rahul Jain, Partrier & MD, Boston Consulting Group which will focus on Harnessing peoples Energies, Capitulating peoples productivity and Aligning Aspirations.

Site visit to Tata Motors Ltd., Pune

5" July 2013

The Manufacturing Committee has organized a plant visit to Tata Motors Ltd., Pune for the benefit of its members. The objective of the plant visit is to share M/s. Tata Motors Ltd's 'Best Practices' and to see the actual plant during operation.

For Manufacturing Committee details contact: monasi@bombaychamber.com

Second Knowledge Sharing session on Whistle Blower Policy

Governance Committee has organized for a 2" interactive

session in the series and the Key Tokeoways will be:

How to ensure that the Whistle Blowing Policy is in place? How will it help your organization?

- How can one understand what goes into the consideration?
- How can I make my organization a comfortable place for my employees?

For details contact: ankit@bambaychamber.com

Workshop & Booklet Launch for Learning & Development without Budget

19th July 13

Human Resources Management Committee is releasing this booklet which will be followed by an interactive session wherein Mr. Subhashish Banerji, Vice President-HR, ICICI Prudential Life Insurance Co. will share the best practices adopted by organizations in dealing with day to day HR issues.

For details contact: sayali.kaloti@bombaychamber.com Interactive Session on Doing Business with Indonesia

26" July 2013

Chamber will be organizing its 8" FDI event on 26" July 2013 in collaboration with the Consulate General of Indonesia. Mr. Hariyanta Soetarto, Consul - Economics will be making a presentation on the Investment opportunities in Indonesia.

For details contact: harshit@bombaychamber.com

AgriCorp-2013- Making Agriculture remunerative

Agriculture & Food Processing Committee of Bombay Chamber is organizing flagship Biennial AgriCorp 2013 Conference - Making Agriculture Remunerative, tentatively on Oct 31 to Nov.1, 2013.

The knowledge partners for the Conference are International Finance Corporation and Valkunth Mehta National Institute of Co-operative Management.

This is opportunity for your organisation to get associated with the Conference by way of Sponsorship. The recognition, mileage and visibility will be given to all the sponsors based on the category.

Principal sponsor - Rs. 6.00 Lakhs Spansor Rs. 4.00 Lakhs Ca-sponsor Rs. 3.00 Lakhs

Bombay Chamber will also make provision for display information booths:

4 sq. mts. (2x2 mtrs.) INR 15,000/= (both days inclusive)

Looking forward to your contribution for AgriCorp 2013 Conference to make it a success.

For details contact: vinod_joteppa@bombaychamber.com/ manasi@bombaychamber.com/





Mr. Uday Khanna, President, Bombay Chamber felicitating the Chief Guest, Shri Prithviraj Chavan. Hon'ble Chief Minister of Maharashtra at the Bombay Chamber's 177th Annual General Meeting on June 6, 2013. Others L to R : Mr. Vikas Gadre, Director General, Ms. Neera Saggi, President Designate and Dr. Hasith Joshipura, Vice President Designate.



